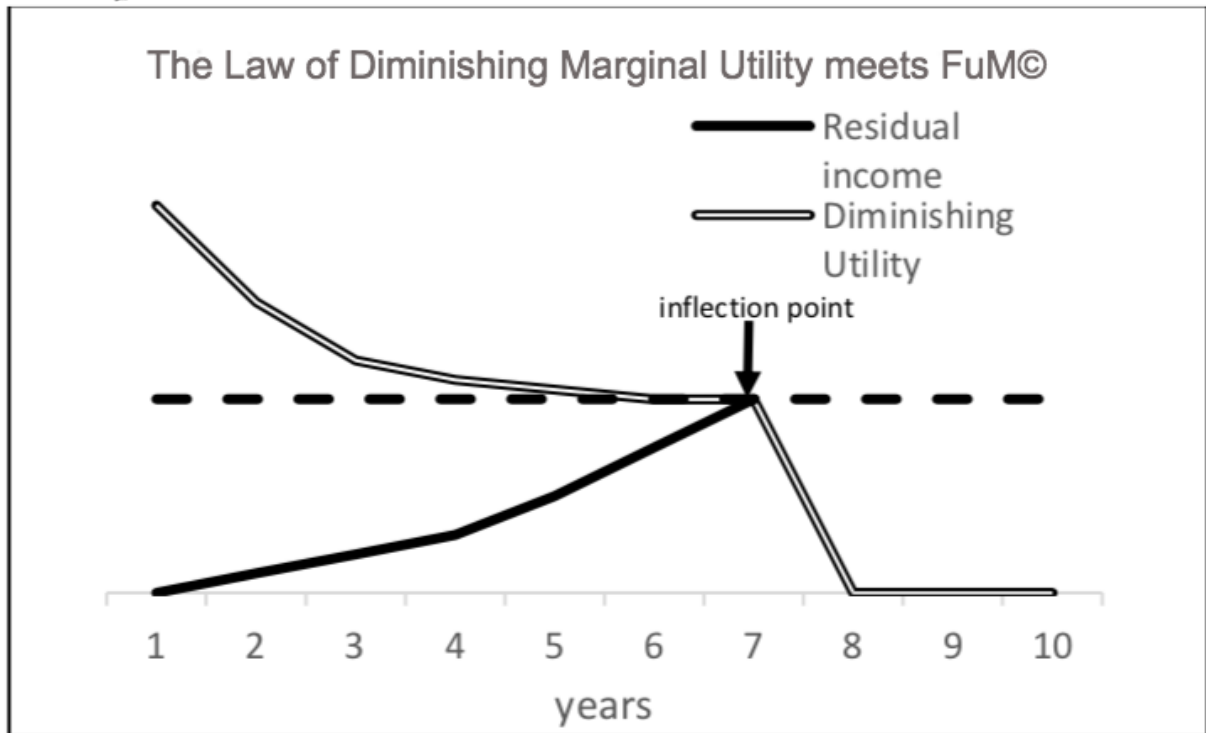




References to the Audio Book

F\$CK YOU MONEY



The **black line** is what you have been working on to reach FuM© in NBS or whatever career you choose, starting at zero and climbing with each new investment.

The **hollow line** is the satisfying enjoyment you derive from what you spend your hard-earned cash on, starting at 100% when you purchase that thing you could never afford and declining to zero with each subsequent purchase to the point where it goes into the negative the more dissatisfied you feel with the more you consume.

The **broken line** is the level of passive income you will use to spend your days enjoying life and having the means to sustain your unique FuM© lifestyle.

The **inflexion point** is where the wheels must be solidly bolted to avoid FuM© derailment. Where greed, social media, and your environment can send you down a rabbit hole, chasing shadows, and eroding the passive income you have patiently built over time.

The **inflection point** is where you will spend your time, the place where the people you hang out with most of the time will play a major part in supporting or derailing your FuM© choices. The time when you have to make sure you don't get swept up in the energy of fads and impulses triggered by emotions, environment or the dreadful social media.



References to the Audio Book

F\$CK YOU MONEY

Some helpful questions to ponder as you get to know more about New Business Sales (NBS)

1. Do you understand the difference between New and Existing business?

Yes _____

No _____

2. Do you have a vision for your future?

Yes _____

No _____

3. Do you have an entrepreneurial spirit?

Yes _____

No _____

4. Can you take risks?

Yes _____

No _____

5. Can you be brutal in making decisions and carrying them out?

Yes _____

No _____

6. Are you a creative thinker?

Yes _____

No _____

7. Can you deal with rejection?

Yes _____

No _____

8. Are you hungry to succeed?

Yes _____

No _____

9. Are you prepared to fail sometimes?

Yes _____

No _____

10. Can you take some hard knocks and get up and go forward?

Yes _____

No _____



References to the Audio Book

F\$CK YOU MONEY

Picture yourself doing whatever you would like to float your boat in FuM©.

I know that looking further than a day or even a week ahead is something few people do. Relax, there's no rush.

It is thinking about what you want to be doing in ten, fifteen, twenty, twenty-five... years from now when you're saying,

“F\$CK YOU MONEY!”

Go on, It's time to dream a little.

I would like to:

I would also like to:

And I would like to:
